

MARISSA'S 2017 ANNUAL HOME SALES REPORT*

North Shore Suburban Single-Family Homes. 5-Years in Review.

	2017	2016	2015	2014	2013
BANNOCKBURN					
UNITS SOLD	15	8	10	5	9
AVERAGE PRICE (SALE)	1,271,696	1,176,438	1,985,737	939,000	805,444
MEDIAN PRICE	1,129,295	877,500	2,337,537	985,000	710,000
Median Appreciation Rate vs Last Year	29%	-62%	137%	39%	-44%
Average Days on Market (sold)	250	401	219	279	135

DEERFIELD					
UNITS	232	231	220	222	284
AVERAGE PRICE (SALE)	568,265	539,130	534,784	561,067	508,912
MEDIAN PRICE	500,000	492,500	468,500	503,857	461,849
Median Appreciation Rate vs Last Year	1.52%	5.12%	-7.02%	9.10%	1.78%
Average Days on Market (sold)	121	120	219	72	93

EVANSTON					
UNITS	463	489	491	427	489
AVERAGE PRICE (SALE)	622,397	603,377	576,437	526,186	527,286
MEDIAN PRICE	532,500	518,000	505,000	490,000	461,000
Median Appreciation Rate vs Last Year	3%	3%	3%	6%	3%
Average Days on Market	72	74	83	71	70

GLENCOE					
UNITS	145	128	119	128	156
AVERAGE PRICE (SALE)	1,137,442	1,163,775	1,117,454	1,248,265	1,156,244
MEDIAN PRICE	912,000	950,000	969,000	962,500	932,500
Median Appreciation Rate vs Last Year	-4.00%	-1.96%	0.68%	3.22%	-1.47%
Average Days on Market	148	163	140	119	104

GLENVIEW & GOLF					
UNITS	570	560	502	484	540
AVERAGE PRICE (SALE)	633,412	631,248	659,143	606,841	565,239
MEDIAN PRICE	542,500	535,000	550,000	510,000	487,000
Median Appreciation Rate vs Last Year	1%	-3%	8%	5%	-6%
Average Days on Market	109	98	89	81	101

HIGHLAND PARK					
UNITS	443	403	387	393	446
AVERAGE PRICE (SALE)	607,251	624,571	611,537	632,814	584,795
MEDIAN PRICE	515,000	540,000	540,000	560,000	491,250
Median Appreciation Rate vs Last Year	-4.63%	0.00%	-3.57%	13.99%	6.41%
Average Days on Market	136	123	113	91	129

HIGHWOOD					
UNITS	21	24	16	39	23
AVERAGE PRICE (SALE)	390,561	401,408	438,156	341,607	292,500
MEDIAN PRICE	320,000	357,500	319,000	280,000	250,000
Median Appreciation Rate vs Last Year	-10%	12%	14%	12%	-3%
Average Days on Market	124	90	107	71	76

KENILWORTH					
UNITS	58	50	37	43	53
AVERAGE PRICE (SALE)	1,472,948	1,436,262	1,800,581	1,426,651	1,300,360
MEDIAN PRICE	1,389,500	1,212,500	1,450,000	1,210,000	920,000
Median Appreciation Rate vs Last Year	14.60%	-16.38%	19.83%	31.52%	-39.25%
Average Days on Market	224	283	200	128	137

LAKE BLUFF

UNITS	132	137	149	123	136
AVERAGE PRICE (SALE)	631,164	685,829	576,397	674,156	629,717
MEDIAN PRICE	581,075	546,000	489,000	560,000	468,250
Median Appreciation Rate vs Last Year	6%	12%	-13%	20%	-5%
AVERAGE DAYS ON MARKET	124	122	101	120	119

LAKE FOREST

UNITS	280	277	241	277	313
AVERAGE PRICE (SALE)	1,064,322	965,085	1,044,794	1,021,746	966,291
MEDIAN PRICE	845,000	780,000	835,000	772,500	780,000
Median Appreciation Rate vs Last Year	8.33%	-6.59%	8.09%	-0.96%	-16.67%
Average Days on Market	189	176	154	137	160

LINCOLNSHIRE

UNITS	99	99	104	85	104
AVERAGE PRICE (SALE)	574,307	554,411	629,746	570,302	544,020
MEDIAN PRICE	560,000	515,000	600,000	525,000	490,000
Median Appreciation Rate vs Last Year	9%	-14%	14%	7%	9%
Average Days on Market	139	124	124	95	145

NORTHBROOK

UNITS	496	450	443	413	424
AVERAGE PRICE (SALE)	615,526	606,516	607,882	583,385	558,782
MEDIAN PRICE	540,000	545,000	540,000	530,000	503,500
Median Appreciation Rate vs Last Year	-1%	1%	2%	5%	9%
Average Days on Market	118	97	91	84	120

NORTHFIELD

UNITS	72	65	76	80	76
AVERAGE PRICE (SALE)	761,849	793,431	755,539	726,002	776,574
MEDIAN PRICE	628,750	630,000	706,250	608,000	645,000
Median Appreciation Rate vs Last Year	-0.20%	-10.80%	16.16%	-5.74%	1.79%
Average Days on Market	149	113	113	115	132

RIVERWOODS

UNITS	57	59	45	58	59
AVERAGE PRICE (SALE)	670,542	689,221	740,224	721,660	601,576
MEDIAN PRICE	637,500	630,000	700,000	687,400	552,000
Median Appreciation Rate vs Last Year	1.19%	-10.00%	1.83%	24.53%	4.18%
Average Days on Market	178	139	108	120	162

WILMETTE

UNITS	367	385	365	371	364
AVERAGE PRICE (SALE)	857,646	858,661	871,041	859,397	727,498
MEDIAN PRICE	725,000	740,000	750,000	735,000	635,000
Median Appreciation Rate vs Last Year	-2.03%	-1.33%	2.04%	15.75%	-7.69%
Average Days on Market	110	94	75	59	65

WINNETKA

UNITS	255	242	211	210	248
AVERAGE PRICE (SALE)	1,340,503	1,393,969	1,420,195	1,459,128	1,344,477
MEDIAN PRICE	1,122,500	1,225,000	1,200,000	1,224,750	1,075,000
Median Appreciation Rate vs Last Year	-8%	2%	-2%	14%	5%
Average Days on Market	159	163	124	118	93

*The source for this data was Midwest Real Estate Data (MRED), which does not include private sales.



MH
MARISSA HOPKINS
 TEAM

Selling Homes. Fulfilling Dreams.

773.612.8822
 Marissa@MarissaHopkins.com
 MarissaHopkins.com

@properties®

