

MARISSA'S 2018 ANNUAL SALES REPORT

North Shore Suburban Single-Family Homes. 5-Years in Review.*

	2018	2017	2016	2015	2014
BANNOCKBURN					
UNITS SOLD	12	15	8	10	5
AVERAGE PRICE (SALE)	1,041,633	1,271,696	1,176,438	1,985,737	939,000
MEDIAN PRICE	837,800	1,129,295	877,500	2,337,537	985,000
Median Appreciation Rate vs Last Year	-26%	29%	-62%	137%	39%
Average Days on Market (sold)	376	250	401	219	279
DEERFIELD					
UNITS	266	232	231	220	222
AVERAGE PRICE (SALE)	556,752	568,265	539,130	534,784	561,067
MEDIAN PRICE	503,750	500,000	492,500	468,500	503,857
Median Appreciation Rate vs Last Year	0.75%	1.52%	5.12%	-7.02%	9.10%
Average Days on Market (sold)	127	121	120	219	72
EVANSTON					
UNITS	422	463	489	491	427
AVERAGE PRICE (SALE)	640,937	622,397	603,377	576,437	526,186
MEDIAN PRICE	550,000	532,500	518,000	505,000	490,000
Median Appreciation Rate vs Last Year	3%	3%	3%	3%	6%
Average Days on Market	73	72	74	83	71
GLENCOE					
UNITS	174	145	128	119	128
AVERAGE PRICE (SALE)	1,173,997	1,137,442	1,163,775	1,117,454	1,248,265
MEDIAN PRICE	860,500	912,000	950,000	969,000	962,500
Median Appreciation Rate vs Last Year	-5.65%	-4.00%	-1.96%	0.68%	3.22%
Average Days on Market	136	148	163	140	119
GLENVIEW & GOLF					
UNITS	539	570	560	502	484
AVERAGE PRICE (SALE)	639,695	633,412	631,248	659,143	606,841
MEDIAN PRICE	550,000	542,500	535,000	550,000	510,000
Median Appreciation Rate vs Last Year	1%	1%	-3%	8%	5%
Average Days on Market	109	109	98	89	81
HIGHLAND PARK					
UNITS	422	443	403	387	393
AVERAGE PRICE (SALE)	603,542	607,251	624,571	611,537	632,814
MEDIAN PRICE	545,000	515,000	540,000	540,000	560,000
Median Appreciation Rate vs Last Year	5.83%	-4.63%	0.00%	-3.57%	13.99%
Average Days on Market	136	136	123	113	91
HIGHWOOD					
UNITS	22	21	24	16	39
AVERAGE PRICE (SALE)	390,955	390,561	401,408	438,156	341,607
MEDIAN PRICE	306,000	320,000	357,500	319,000	280,000
Median Appreciation Rate vs Last Year	-4%	-10%	12%	14%	12%
Average Days on Market	167	124	90	107	71
KENILWORTH					
UNITS	46	58	50	37	43
AVERAGE PRICE (SALE)	1,310,948	1,472,948	1,436,262	1,800,581	1,426,651
MEDIAN PRICE	1,060,000	1,389,500	1,212,500	1,450,000	1,210,000
Median Appreciation Rate vs Last Year	-23.71%	14.60%	-16.38%	19.83%	31.52%
Average Days on Market	122	224	283	200	128
LAKE BLUFF					
UNITS	124	132	137	149	123
AVERAGE PRICE (SALE)	636,949	631,164	685,829	576,397	674,156
MEDIAN PRICE	543,750	581,075	546,000	489,000	560,000

LAKE BLUFF (continued)

	2018	2017	2016	2015	2014
Median Appreciation Rate vs Last Year	-6%	6%	12%	-13%	20%
AVERAGE DAYS ON MARKET	122	124	122	101	120

LAKE FOREST

UNITS	277	280	277	241	277
AVERAGE PRICE (SALE)	1,014,777	1,064,322	965,085	1,044,794	1,021,746
MEDIAN PRICE	845,000	845,000	780,000	835,000	772,500
Median Appreciation Rate vs Last Year	0.00%	8.33%	-6.59%	8.09%	-0.96%
Average Days on Market	207	189	176	154	137

LINCOLNSHIRE

UNITS	83	99	99	104	85
AVERAGE PRICE (SALE)	553,355	574,307	554,411	629,746	570,302
MEDIAN PRICE	515,000	560,000	515,000	600,000	525,000
Median Appreciation Rate vs Last Year	-8%	9%	-14%	14%	7%
Average Days on Market	143	139	124	124	95

NORTHBROOK

UNITS	448	496	450	443	413
AVERAGE PRICE (SALE)	627,616	615,526	606,516	607,882	583,385
MEDIAN PRICE	569,000	540,000	545,000	540,000	530,000
Median Appreciation Rate vs Last Year	5.37%	-1%	1%	2%	5%
Average Days on Market	97	118	97	91	84

NORTHFIELD

UNITS	61	72	65	76	80
AVERAGE PRICE (SALE)	745,238	761,849	793,431	755,539	726,002
MEDIAN PRICE	610,000	628,750	630,000	706,250	608,000
Median Appreciation Rate vs Last Year	-3%	-0.20%	-10.80%	16.16%	-5.74%
Average Days on Market	132	149	113	113	115

RIVERWOODS

UNITS	44	57	59	45	58
AVERAGE PRICE (SALE)	714,218	670,542	689,221	740,224	721,660
MEDIAN PRICE	640,000	637,500	630,000	700,000	687,400
Median Appreciation Rate vs Last Year	0.39%	1.19%	-10.00%	1.83%	24.53%
Average Days on Market	165	178	139	108	120

SKOKIE

UNITS	444	473	526	491	498
AVERAGE PRICE (SALE)	366,095	353,694	345,246	306,591	298,584
MEDIAN PRICE	338,750	328,000	315,000	280,000	277,250
Median Appreciation Rate vs Last Year	3%	4.13%	12.50%	0.99%	12.02%
Average Days on Market	72	76	82	81	76

WILMETTE

UNITS	358	367	385	365	371
AVERAGE PRICE (SALE)	868,991	857,646	858,661	871,041	859,397
MEDIAN PRICE	755,000	725,000	740,000	750,000	735,000
Median Appreciation Rate vs Last Year	4%	-2.03%	-1.33%	2.04%	15.75%
Average Days on Market	90	110	94	75	59

WINNETKA

UNITS	247	255	242	211	210
AVERAGE PRICE (SALE)	1,528,008	1,340,503	1,393,969	1,420,195	1,459,128
MEDIAN PRICE	1,165,000	1,122,500	1,225,000	1,200,000	1,224,750
Median Appreciation Rate vs Last Year	3.79%	-8%	2%	-2%	14%
Average Days on Market	157	159	163	124	118

*The source for this data was Midwest Real Estate Data (MRED), which does not include private sales.



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