



MARISSA'S 2019 ANNUAL SALES REPORT

North Shore Suburban Single-Family Homes. 5-Years in Review.*

BANNOCKBURN	2019	2018	2017	2016	2015
UNITS SOLD	17	12	15	8	10
AVERAGE PRICE (SALE)	959,759	1,041,633	1,271,696	1,176,438	1,985,737
MEDIAN PRICE	700,000	837,800	1,129,295	877,500	2,337,537
Median Appreciation Rate vs Last Year	-16%	-26%	29%	-62%	137%
Average Days on Market (sold)	333	376	250	401	219

DEERFIELD	2019	2018	2017	2016	2015
UNITS SOLD	245	266	232	231	220
AVERAGE PRICE (SALE)	516,037	556,752	568,265	539,130	534,784
MEDIAN PRICE	470,000	503,750	500,000	492,500	468,500
Median Appreciation Rate vs Last Year	-7%	0.75%	1.52%	5.12%	-7.02%
Average Days on Market (sold)	129	127	121	120	219

EVANSTON	2019	2018	2017	2016	2015
UNITS SOLD	429	422	463	489	491
AVERAGE PRICE (SALE)	593,051	640,937	622,397	603,377	576,437
MEDIAN PRICE	510,000	550,000	532,500	518,000	505,000
Median Appreciation Rate vs Last Year	-7%	3%	3%	3%	3%
Average Days on Market	76	73	72	74	83

GLENCOE	2019	2018	2017	2016	2015
UNITS SOLD	160	174	145	128	119
AVERAGE PRICE (SALE)	1,060,985	1,173,997	1,137,442	1,163,775	1,117,454
MEDIAN PRICE	863,750	860,500	912,000	950,000	969,000
Median Appreciation Rate vs Last Year	0%	-5.65%	-4.00%	-1.96%	0.68%
Average Days on Market	141	136	148	163	140

GLENVIEW & GOLF	2019	2018	2017	2016	2015
UNITS SOLD	515	539	570	560	502
AVERAGE PRICE (SALE)	664,170	639,695	633,412	631,248	659,143
MEDIAN PRICE	550,000	550,000	542,500	535,000	550,000
Median Appreciation Rate vs Last Year	0%	1%	1%	-3%	8%
Average Days on Market	128	109	109	98	89

HIGHLAND PARK	2019	2018	2017	2016	2015
UNITS SOLD	383	422	443	403	387
AVERAGE PRICE (SALE)	559,666	603,542	607,251	624,571	611,537
MEDIAN PRICE	490,000	545,000	515,000	540,000	540,000
Median Appreciation Rate vs Last Year	-10%	5.83%	-4.63%	0.00%	-3.57%
Average Days on Market	128	136	136	123	113

HIGHWOOD	2019	2018	2017	2016	2015
UNITS SOLD	14	22	21	24	16
AVERAGE PRICE (SALE)	362,066	390,955	390,561	401,408	438,156
MEDIAN PRICE	277,700	306,000	320,000	357,500	319,000
Median Appreciation Rate vs Last Year	-9%	-4%	-10%	12%	14%
Average Days on Market	103	167	124	90	107

KENILWORTH	2019	2018	2017	2016	2015
UNITS SOLD	36	46	58	50	37
AVERAGE PRICE (SALE)	1,326,356	1,310,948	1,472,948	1,436,262	1,800,581
MEDIAN PRICE	1,264,250	1,060,000	1,389,500	1,212,500	1,450,000
Median Appreciation Rate vs Last Year	19%	-23.71%	14.60%	-16.38%	19.83%
Average Days on Market	197	122	224	283	200

LAKE BLUFF	2019	2018	2017	2016	2015
UNITS SOLD	123	124	132	137	149
AVERAGE PRICE (SALE)	613,721	636,949	631,164	685,829	576,397

LAKE BLUFF (continued)

	2019	2018	2017	2016	2015
MEDIAN PRICE	469,000	543,750	581,075	546,000	489,000
Median Appreciation Rate vs Last Year	-14%	-6%	6%	12%	-13%
AVERAGE DAYS ON MARKET	143	122	124	122	101

LAKE FOREST

UNITS SOLD	274	277	280	277	241
AVERAGE PRICE (SALE)	938,715	1,014,777	1,064,322	965,085	1,044,794
MEDIAN PRICE	760,000	845,000	845,000	780,000	835,000
Median Appreciation Rate vs Last Year	-10%	0.00%	8.33%	-6.59%	8.09%
Average Days on Market	184	207	189	176	154

LINCOLNSHIRE

UNITS SOLD	79	83	99	99	104
AVERAGE PRICE (SALE)	615,771	553,355	574,307	554,411	629,746
MEDIAN PRICE	575,000	515,000	560,000	515,000	600,000
Median Appreciation Rate vs Last Year	12%	-8%	9%	-14%	14%
Average Days on Market	149	143	139	124	124

NORTHBROOK

UNITS SOLD	441	448	496	450	443
AVERAGE PRICE (SALE)	633,208	627,616	615,526	606,516	607,882
MEDIAN PRICE	575,000	569,000	540,000	545,000	540,000
Median Appreciation Rate vs Last Year	1%	5.37%	-1%	1%	2%
Average Days on Market	114	97	118	97	91

NORTHFIELD

UNITS SOLD	75	61	72	65	76
AVERAGE PRICE (SALE)	899,279	745,238	761,849	793,431	755,539
MEDIAN PRICE	699,000	610,000	628,750	630,000	706,250
Median Appreciation Rate vs Last Year	15%	-3%	-0.20%	-10.80%	16.16%
Average Days on Market	149	132	149	113	113

RIVERWOODS

UNITS SOLD	49	44	57	59	45
AVERAGE PRICE (SALE)	682,423	714,218	670,542	689,221	740,224
MEDIAN PRICE	610,000	640,000	637,500	630,000	700,000
Median Appreciation Rate vs Last Year	-5%	0.39%	1.19%	-10.00%	1.83%
Average Days on Market	150	165	178	139	108

SKOKIE

UNITS SOLD	459	444	473	526	491
AVERAGE PRICE (SALE)	363,008	366,095	353,694	345,246	306,591
MEDIAN PRICE	340,000	338,750	328,000	315,000	280,000
Median Appreciation Rate vs Last Year	0%	3%	4.13%	12.50%	0.99%
Average Days on Market	79	72	76	82	81

WILMETTE

UNITS SOLD	365	358	367	385	365
AVERAGE PRICE (SALE)	839,032	868,991	857,646	858,661	871,041
MEDIAN PRICE	740,000	755,000	725,000	740,000	750,000
Median Appreciation Rate vs Last Year	-2%	4%	-2.03%	-1.33%	2.04%
Average Days on Market	112	90	110	94	75

WINNETKA

UNITS SOLD	232	247	255	242	211
AVERAGE PRICE (SALE)	1,407,807	1,528,008	1,340,503	1,393,969	1,420,195
MEDIAN PRICE	1,227,500	1,165,000	1,122,500	1,225,000	1,200,000
Median Appreciation Rate vs Last Year	5%	3.79%	-8%	2%	-2%
Average Days on Market	164	157	159	163	124

*The source for this data was Midwest Real Estate Data (MRED), which does not include private sales.



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