

# MH **MARISSA'S 2021 SEMI-ANNUAL SALES REPORT**

North Shore Suburban Single-Family Homes January 1-June 30. 5-Years in Review.\*

<b>BANNOCKBURN</b>	2021	2020	2019	2018	2017
UNITS SOLD	10	4	5	8	4
AVERAGE PRICE (SALE)	1,393,300	965,250	1,258,600	871,750	1,345,684
MEDIAN PRICE	860,750	918,250	723,000	799,500	1,105,000
Median Appreciation Rate vs Last Year	-6%	27%	-10%	-28%	-21%
Average Days on Market (sold)	79	134	694	349	311
<b>DEERFIELD</b>					
UNITS SOLD	175	110	141	150	124
AVERAGE PRICE (SALE)	622,010	531,675	533,036	571,495	596,465
MEDIAN PRICE	557,500	473,500	497,000	508,750	510,000
Median Appreciation Rate vs Last Year	17.74%	-4.73%	-2.31%	-0.25%	2.00%
Average Days on Market (sold)	94	141	134	131	127
<b>EVANSTON</b>					
UNITS SOLD	248	222	214	230	228
AVERAGE PRICE (SALE)	760,104	616,088	576,394	643,628	619,000
MEDIAN PRICE	667,250	557,100	489,999	554,500	531,250
Median Appreciation Rate vs Last Year	20%	14%	-12%	4%	4%
Average Days on Market	47	99	73	77	72
<b>GLENCOE</b>					
UNITS SOLD	89	65	70	88	79
AVERAGE PRICE (SALE)	1,159,541	1,183,494	1,072,767	1,088,652	1,102,537
MEDIAN PRICE	1,055,000	900,000	840,000	870,625	850,000
Median Appreciation Rate vs Last Year	17.22%	7.14%	-3.52%	2.43%	-22.20%
Average Days on Market	90	208	162	154	131
<b>GLENVIEW &amp; GOLF</b>					
UNITS SOLD	397	240	248	273	301
AVERAGE PRICE (SALE)	737,251	645,548	667,397	645,462	641,872
MEDIAN PRICE	659,000	575,000	550,000	565,000	547,500
Median Appreciation Rate vs Last Year	15%	5%	-3%	3%	7%
Average Days on Market	76	151	125	115	114
<b>HIGHLAND PARK</b>					
UNITS SOLD	262	195	164	204	225
AVERAGE PRICE (SALE)	680,457	570,825	570,739	576,561	639,537
MEDIAN PRICE	603,500	500,000	498,700	521,000	525,000
Median Appreciation Rate vs Last Year	20.70%	0.26%	-4.28%	-0.76%	-2.10%
Average Days on Market	70	181	137	142	154
<b>HIGHWOOD</b>					
UNITS SOLD	16	9	6	10	9
AVERAGE PRICE (SALE)	529,719	243,222	411,067	446,850	390,364
MEDIAN PRICE	525,000	215,000	287,450	505,000	372,000
Median Appreciation Rate vs Last Year	144%	-25%	-43%	36%	6%
Average Days on Market	73	63	102	276	144



**KENILWORTH**

UNITS SOLD	39	11	16	26	33
AVERAGE PRICE (SALE)	1,618,859	967,409	1,347,000	1,203,250	1,448,545
MEDIAN PRICE	1,185,000	849,000	1,274,500	1,240,000	1,310,000
Median Appreciation Rate vs Last Year	39.58%	-33.39%	2.78%	-5.34%	28.43%
Average Days on Market	97	135	195	131	277

**LAKE BLUFF**

UNITS SOLD	101	49	58	67	71
AVERAGE PRICE (SALE)	690,684	1,256,207	595,719	607,502	640,867
MEDIAN PRICE	550,000	575,000	465,000	500,000	565,000
Median Appreciation Rate vs Last Year	-4%	24%	-7%	-12%	0%
AVERAGE DAYS ON MARKET	78	204	124	140	125

**LAKE FOREST**

UNITS SOLD	222	201	141	140	123
AVERAGE PRICE (SALE)	1,160,265	1,738,589	918,559	989,470	1,062,920
MEDIAN PRICE	885,500	1,150,000	785,000	832,500	860,000
Median Appreciation Rate vs Last Year	-23%	46.5%	-5.71%	-3.2%	10.26%
Average Days on Market	153	313	172	202	199

**LINCOLNSHIRE**

UNITS SOLD	84	31	31	47	49
AVERAGE PRICE (SALE)	627,005	507,984	590,924	559,459	531,163
MEDIAN PRICE	570,000	486,500	605,000	515,000	545,000
Median Appreciation Rate vs Last Year	17%	-20%	17%	-6%	4.31%
Average Days on Market	55	211	178	166	138

**NORTHBROOK**

UNITS SOLD	290	158	210	203	249
AVERAGE PRICE (SALE)	689,119	585,990	640,823	619,763	630,816
MEDIAN PRICE	615,000	527,000	602,250	568,000	550,000
Median Appreciation Rate vs Last Year	16.7%	-12.49%	6%	3%	-1%
Average Days on Market	96	130	133	98	142

**NORTHFIELD**

UNITS SOLD	59	37	38	36	30
AVERAGE PRICE (SALE)	953,529	800,842	885,539	740,181	751,507
MEDIAN PRICE	825,000	621,563	704,500	583,000	674,500
Median Appreciation Rate vs Last Year	33%	-12%	20.84%	-13.57%	7.7%
Average Days on Market	86	167	175	147	167

**RIVERWOODS**

UNITS SOLD	50	24	26	20	32
AVERAGE PRICE (SALE)	774,872	607,813	688,846	675,760	689,223
MEDIAN PRICE	702,500	567,500	595,000	617,500	675,000
Median Appreciation Rate vs Last Year	23.79%	-4.62%	-3.64%	-8.52%	3.85%
Average Days on Market	196	273	180	195	200

**WILMETTE**

UNITS SOLD	236	145	197	222	201
AVERAGE PRICE (SALE)	943,323	863,126	796,301	930,321	831,801
MEDIAN PRICE	682,500	755,000	675,000	822,500	720,000
Median Appreciation Rate vs Last Year	-10%	12%	-17.93%	14.24%	-3.36%
Average Days on Market	64	101	117	85	106

**WINNETKA**

UNITS SOLD	172	100	109	122	141
AVERAGE PRICE (SALE)	1,499,318	1,172,868	1,460,235	1,688,307	1,307,180
MEDIAN PRICE	1,233,750	950,000	1,310,000	1,182,000	1,122,500
Median Appreciation Rate vs Last Year	29.87%	-27.48%	10.83%	5.3%	-5%
Average Days on Market	91	152	179	157	169